

Company Overview & Capabilities

# **Recent Grace Matthews Transactions**

Grace Matthews has successfully completed 66 chemicals transactions since 2015.

## SUMMARY STATISTICS

- 100% dedicated to chemicals
  & materials M&A advisory
- 66 closed M&A transactions since 2015
  - 55 completed sell-side transactions
  - 11 completed buy-side transactions
- 47 transactions involving a strategic buyer
- 20 cross-border transactions
- 25 carve-out transactions



SELECT TRANSACTIONS

# Grace Matthews

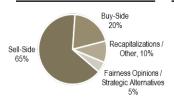
# **Overview of Grace Matthews**

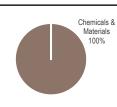
## INDUSTRY EXPERTISE

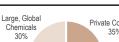
- Founded in 1999 as a specialist in chemicals investment banking
- 18 merger and acquisition professionals
  - Strong continuity from low turnover \_
  - Cross disciplinary: science, engineering, finance
- Over 200 chemicals assignments completed across the entire chemical value chain
  - Proven track record of closing highly complex deals \_
  - The majority of our transactions require navigation through issues such as legacy \_ environmental matters, unions, pension liabilities, and FCPA/trade compliance
- Global reach: approximately one-third of deals are cross border
- Human capital Grace Matthews employs finance professionals with engineering, chemistry, and materials science degrees who have operations and business development experience
- Unique collaborative culture and management philosophy fits well in the chemical industry

## TRANSACTION TYPE

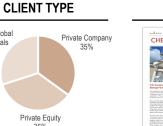
## MARKET FOCUS







35%









## DEEP CHEMICAL INDUSTRY EXPERTISE ACROSS THE CHEMICAL VALUE CHAIN

Petrochemical /	Inorganics, Ceram	nics & Lubricants & Lu	be Construction	Food Ingredients,	Contract	Adhesives,
Commodity Chemicals	Catalysts	Additives	Chemicals & Mater	ials Flavors & Fragrances	Packaging	Sealants & Tapes
	•		•	cultural Colorants & Ad micals	ditives Personal Care Soaps & Cleane	, ,

# Grace Matthews

## INDUSTRY ASSOCIATIONS



## **REGULAR ENGAGEMENT AT CHEMICALS EVENTS**

- American Coatings Association, September 2023, "M&A Update in Paints & Coatings"
- European Coatings Journal, August 2023, "Acquisitions in Paints & Coatings"
- The Chemical Show, June 2023, "Insights to M&A in Chemical and Materials Industry"
- Adhesives & Sealants Industry, April 2023, "Staying the Course"
- American Coatings Association, November 2022, "Leveraging Creative M&A Strategies"
- Chemical & Specialties Management Council, September 2022, "Chemicals M&A"

## **REGULAR CHEMICAL PUBLICATIONS**

# **Select Chemical Industry Transactions**





# Grace Matthews Team



#### John Beagle | Chairman, Co-Founder

Former semiconductor materials research engineer at Digital Equipment Corporation

MBA from Cornell University, BS in Materials Science and Engineering from Cornell University



#### Doug Mitman | Co-Founder

Former Trader for Fidelity Investments and Market Maker at the American Stock Exchange in New York

MBA from Cornell University, BA from Dartmouth College



### Eric Sabelhaus | Director

Former Investment Banking Associate at Robert W. Baird and mechanical engineer at GE Energy

MBA from the University of Chicago (Booth), MS and BS in Mechanical Engineering from Georgia Tech and Notre Dame, respectively



### Jack Chandler | Senior Analyst

Supports clients across the chemical and materials value chain

BBA in Finance and Applied Computational Math and Statistics from University of Notre Dame



#### Thomas Osborne | Senior Advisor

Former CEO of both The Tnemec Company and ICI Paints North America / The Glidden Company

BS from Youngstown State University, and has completed the Advanced Management Program at Harvard Business School

#### Kevin Yttre | President

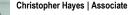
Formerly with ICI's Unigema specialty chemicals business in U.S. and The Netherlands

MBA from Harvard Business School, BS in Chemical Engineering from University of Wisconsin-Madison



Focuses on financial management, operational policies, and regulatory compliance

MBA from the University of Chicago (Booth) BS in Accounting from Miami University of Ohio, and is a Certified Public Accountant (inactive)



Drew Gebhardt | Analyst

Katie Long | Office Manager

executive management team

College

materials value chain

Supports clients in a variety of chemical and materials industries

Supports clients across the chemical and

BS in Finance from Wake Forest University

Provides administrative assistance to the

BA in Business & Management from Alverno

BS in Mechanical Engineering from the University of Alabama



Texas A&M University





Elizabeth Jasinski | Marketing Specialist Focuses on marketing and new business development efforts, as well as providing support for client engagements

BSBA in Marketing from Valparaiso University



Advises clients in chemicals, paints and coatings, construction products and services. and general manufacturing sectors

BS from University of Wisconsin-Madison and previously served in the United States Marine Corps

## Jon Glapa | Director

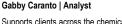
Advises clients throughout chemicals industry MBA, with honors, from the University of Chicago (Booth), BA in Mathematics with



Jordan Boswell | Analyst

Supports clients across the chemical and materials value chain

BBA in Business Finance and Economics from the University of Wisconsin-Eau Claire



Supports clients across the chemical and materials value chain

MS in Finance and BS in Chemical Engineering from Texas A&M University

### **Employee Highlights:**

- 9 STEM (Science, Technology, Engineering, Mathematics) degrees
- 8 MBAs from leading business programs
- 150+ years of combined relevant experience
- 200+ deals completed





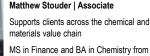




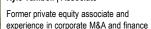












Andy Hinz | Managing Director

holds the CFA designation

Andrew Cardona | Director

Capital Group, working in both the

Baird & Co.

Former Equity Research Analyst at Robert W.

MBA from Northwestern University and BBA

from University of Wisconsin-Eau Claire;

Former Investment Associate at Prudential

international group and the restructuring

BBA from the University of Wisconsin-

MBA from Northwestern University and BS in Finance & Accounting from University of Wisconsin-Stevens Point



group

Madison



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